

## News Release

**FOR IMMEDIATE RELEASE**

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### **Evaluator Group Joins the Storage Performance Council as a Preferred Analyst Organization**

Denver, Colorado, -- Evaluator Group, a Denver-based, internationally recognized computer industry analysis organization specializing in disk storage, today announced it has affiliated with the Storage Performance Council (SPC) as a Preferred Analyst Organization.

The SPC is a non-profit corporation that defines, standardizes and promotes vendor neutral storage subsystem benchmarks as well as disseminates objective, verifiable performance data to the computer industry and its customers. SPC membership is open to all companies that manufacture, integrate or distribute storage products and supporting system components as well to members of the press, industry analysts and academia. Current storage vendor members include Adaptec, Agilent Technology, Compaq, Dell, Hewlett Packard, Hitachi, IBM, LSI Logic, NEC, Sun Microsystems, Unisys and Veritas Software.

“Systems and storage are increasingly becoming independent purchasing decisions,” commented Jack Scott, Managing Partner of Evaluator Group. “In more than thirty Enterprise Storage and Storage

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Networking seminars in the U.S., England and Europe our base, which is the largest users who are making frequent disk decisions, asks us for apples-to-apples data to assess the performance of competing products. Furthermore performance of enterprise storage subsystems can vary dramatically in network storage configurations. Until now this data was not available. The SPC plans to provide this data precisely and I believe every serious storage vendor will eventually have to join to answer customers' requests. Those that do not are likely to be hiding something. This fills a very important gap in our knowledge and Evaluator Group is pleased to affiliate as a Preferred Analyst Organization because it is very consistent with our objective of presenting objective, detailed technical information about the competing subsystems.”

### **About Evaluator Group**

Evaluator Group is the IT industry's preeminent analysis organization for disk storage subsystems including storage management software. Evaluator Group's customers are vendors, integrators other analyst firms and information technology storage specialists. Evaluator Group publishes *The Evaluator Series Product Analysis* publications and conducts seminars for users and vendors. The Company also produces *The Evaluator Series Announcement Analyses* of significant disk announcements for vendors and a variety of white papers on disk related subjects. In addition, the Company provides the *Evaluator Series On-Line (ES/OL)*, a detailed Web resident database about disk storage products and vendors. For more information about Evaluator Group, please visit our web site at [www.evaluatorgroup.com](http://www.evaluatorgroup.com). or call us at (303) 221 7867

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### **About the SPC**

The SPC is a non-profit corporation founded to define, standardize and promote storage subsystem benchmarks and to disseminate objective, verifiable performance data to the computer industry and its customers. SPC membership is open to companies, academic institutions and individuals.

For more information, call 650.556.9384 or visit [www.storageperformance.org](http://www.storageperformance.org).

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